### AFP ICON 2023 ACFRE Approved Sessions Tracker

All sessions listed are eligible for 1.25 ACFRE credits in Leadership or Management.

Sessions not listed here are not eligible for credit.

**Sunday, April 16**
(9:00 AM – 10:15 AM)
- □ Because Fundraising Isn’t Challenging Enough: Spanning Recent Global Changes in the Law Impacting Philanthropy

**Sunday, April 16**
(10:45 AM – 12:00 PM)
- □ Are Your Leaders Leading Fundraising?
- □ Design Fresh Messaging: How to Get the Best Thinking Out of Your Development Team
- □ It Starts with A Big IDEA: Values Alignment in Fundraising
- □ The Secrets of Successful Succession Planning

**Sunday, April 16**
(4:00 PM – 5:15 PM)
- □ A Stakeholder Management Process for Ethical Fundraising
- □ The 2023 Fundraisers’ Outlook: 6 Strategic Themes to Drive Your Fundraising Success

**Monday, April 17**
(10:15 AM – 11:30 AM)
- □ Activating an Equity-centered Development Department
- □ Challenges and Opportunities: Trends and Innovations Impacting Fundraising Worldwide
- □ From Practice to Research to Practice
- □ Leading Up: The Unique Influence of Fundraisers

**Monday, April 17**
(1:15 PM – 2:30 PM)
- □ Cultivating Fundraisers: Innovative Approaches for Building Your Team

**Monday, April 17**
(3:00 PM – 4:15 PM)
- □ HEARD: How to Become a Better Leader - and Fundraiser - Through Active Listening

**Tuesday, April 18**
(10:15 AM – 11:30 AM)
- □ Cognitive Impairment in Donors: Are You Prepared?
- □ Houston, we have a problem. Ten Reasons Why You Need a Crisis Management Plan.
- □ The Roots Run Deep: Disrupting Institutional Racism & Unethical Behavior as a Leader
- □ To Infinity and Beyond Moves Management

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For more information about ACFRE and the ACFRE application, please visit https://www.acfre.org/