



AFP ICON 2023 ACFRE Approved Sessions Tracker

All sessions listed are eligible for 1.25 ACFRE credits in Leadership or Management.

Sessions not listed here are not eligible for credit.

Sunday, April 16 (9:00 AM – 10:15 AM)

- Because Fundraising Isn't Challenging Enough: Spanning Recent Global Changes in the Law Impacting Philanthropy

Sunday, April 16 (10:45 AM – 12:00 PM)

- Are Your Leaders Leading Fundraising?
- Design Fresh Messaging: How to Get the Best Thinking Out of Your Development Team
- It Starts with A Big IDEA: Values Alignment in Fundraising
- The Secrets of Successful Succession Planning

Sunday, April 16 (4:00 PM – 5:15 PM)

- A Stakeholder Management Process for Ethical Fundraising
- The 2023 Fundraisers' Outlook: 6 Strategic Themes to Drive Your Fundraising Success

Monday, April 17 (8:00 AM – 9:15 AM)

- Developing a Gift Acceptance Policy That Aligns with Organizational Values
- ROI of Strategic Action Planning: Preparing Teams to Dramatically Increase Impact and Revenue

Monday, April 17 (10:15 AM – 11:30 AM)

- Activating an Equity-centered Development Department
- Challenges and Opportunities: Trends and Innovations Impacting Fundraising Worldwide
- From Practice to Research to Practice
- Leading Up: The Unique Influence of Fundraisers

Monday, April 17 (1:15 PM – 2:30 PM)

- Cultivating Fundraisers: Innovative Approaches for Building Your Team

Monday, April 17 (3:00 PM – 4:15 PM)

- HEARD: How to Become a Better Leader - and Fundraiser - Through Active Listening

Tuesday, April 18 (10:15 AM – 11:30 AM)

- Cognitive Impairment in Donors: Are You Prepared?
- Houston, we have a problem. Ten Reasons Why You Need a Crisis Management Plan.
- The Roots Run Deep: Disrupting Institutional Racism & Unethical Behavior as a Leader
- To Infinity and Beyond Moves Management